



palmate[®]
TECHNOLOGIES

BUSINESS PRESENTATION



Palmate Technologies Co. Ltd.

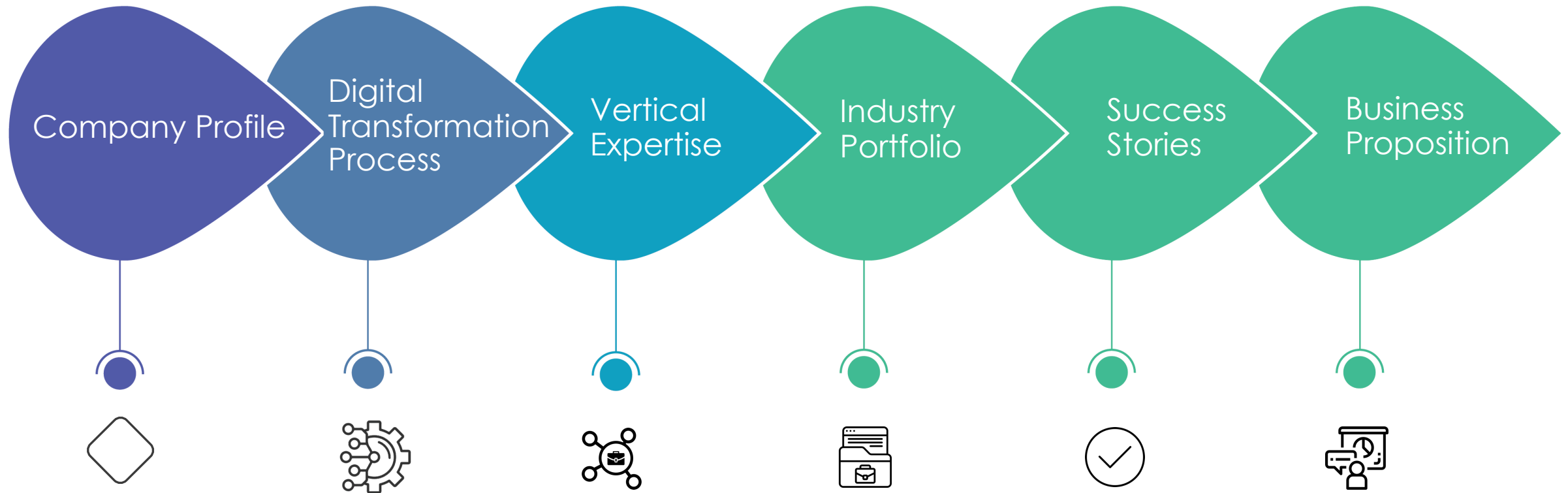
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Beyond
the
cloud

FLOW OF PRESENTATION



COMPANY PROFILE

Since the inception of our company in **2012**, we have worked alongside various industries and institutions. Our goal, to be the perfect solution provider for **Digital Transformation**. By offering **dynamic services** and **specialized support**, we aim for total customer satisfaction and support businesses to achieve all **I.T.** related deliverables within the respective time and budget.



DIGITAL TRANSFORMATION PROCESS

Evaluation:

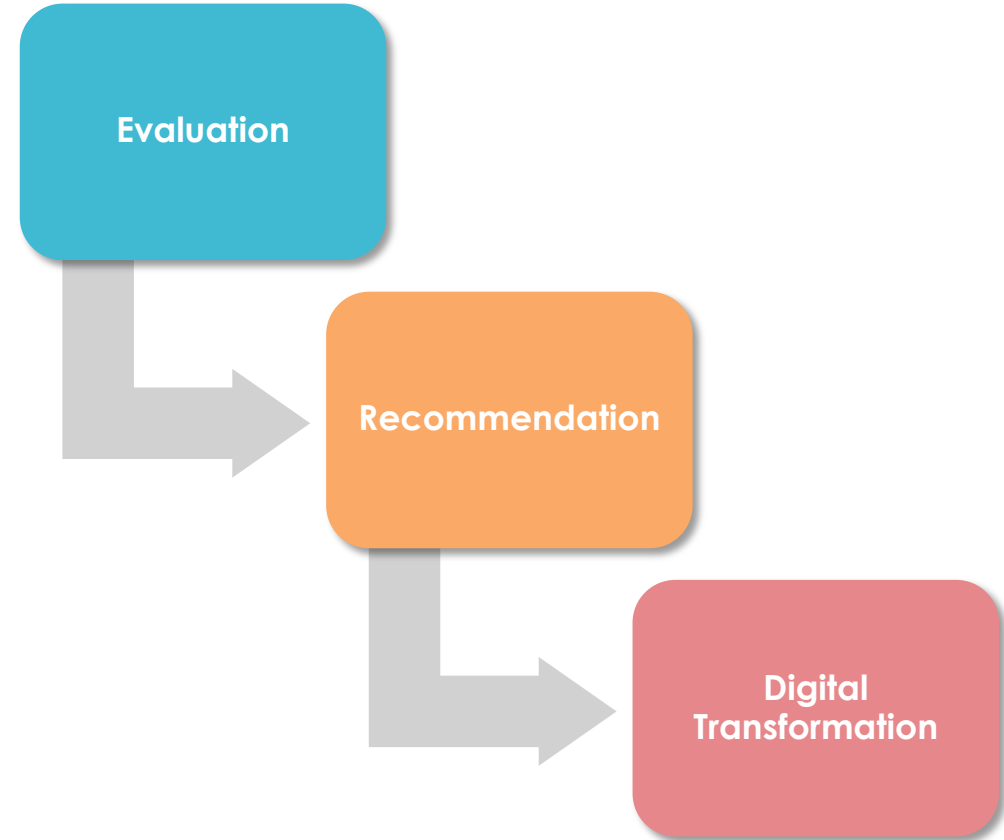
- Current Standings.
- Understanding pain points & shortfalls.

Recommendation:

- Most Efficient Solution.
- Best Practices in the Industry.

Digital Transformation:

- Improving processes driving growth.
- Better decision-making.

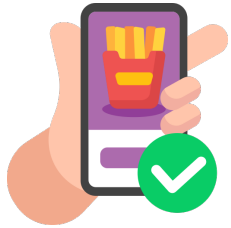


OUR STRENGTHS

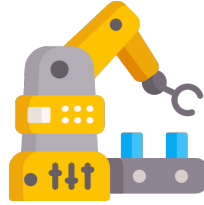
- **Certified Techno-Functional** consultant's who have more than 10+ years of experience.
- Our values revolves around **People, Passion, Integrity, Commitment & Accountability**.
- **100%** Retention Rate of our clients.
- Client **feedback** is highly valued and given the utmost importance.
- Continuous Improvement aligned with the changing needs of the marketplace.
- Undertaken various **brown field** projects for reimplementation.



VERTICALS



FMCG



Manufacturing



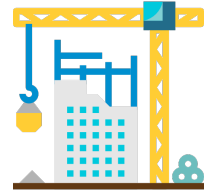
Ecommerce



Facility
Management



Logistics



Construction



Healthcare



Real Estate



Education

CLIENT SUCCESS STORIES

Industry Type: Paints and Coating

Location : Riyadh

Brief : Well known brand having expertise in Automotive , Industrial and Wood coating products. Presence in 9 cities across Kingdom of Saudi Arabia with offices and warehouses.

Customized features :

- Manufacturing of final product after mixing paints using raw material.
- POS integration for multiple stores.
- Global discount feature added in Sales module. Custom discount option for POS and Sales.
- Defined access and restriction of resources across multiple branches.

Modules Implemented:



CLIENT SUCCESS STORIES

Industry Type: Manpower and Facility Management.

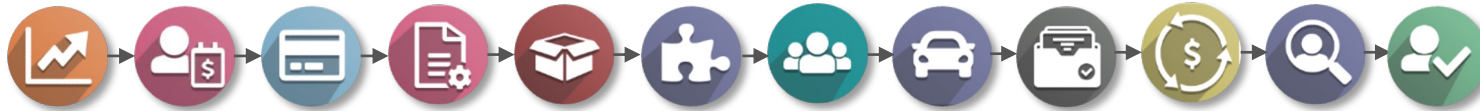
Location : Jeddah , Riyadh

Brief : Leading company with over 35+ years in Developing Infrastructure in and around Kingdom of Saudi Arabia.

Customized Features:

- Capturing project cost at sub-task level.
- Achieving precision on planning.
- Implemented turnkey solution in HR for managing 1500+ employee's.
- Improved procure to pay process with improved efficiency.
- Employee self service implemented.

Modules Implemented:



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CLIENT SUCCESS STORIES

Industry Type: Textile & Fashion Retail.

Location : Riyadh , Jeddah

Brief : With over 42 years of experience in textiles and apparels catering to men's fashionwear with top-of-the-line brands from all over the world.

Customized Features:

- Smart sales customization.
- Multiple companies integration.
- Automating procure to pay by providing automated lot creation.
- Double entry and Real time reports availability in Inventory module.
- Importing vendor shipment files in purchase module.

Modules Implemented:



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CLIENT SUCCESS STORIES

Industry Type: Pharmacy

Location : Jeddah

Brief : Aimed to be one of the leading pharmacies in the Kingdom.

Customized features:

- Streamlining processes as they have multiple branches throughout the region.
- Equipping the team with easier inventory process using PDA devices.
- Managing Insurance reimbursement process through system.
- Multiple products with different serial number can be added in one lot.

Modules Implemented:



CLIENT SUCCESS STORIES

Industry Type: Construction

Location : Jeddah

Brief : Construction company having expertise in residential , industrial and commercial projects and having a presence in 4 cities across the Kingdom of Saudi Arabia .

Customized Features:

- Reports for Material consumed , Revenue and Projects.
- Tracking feature of all stages (Bidding , Budgeting , In-progress, Completed.
- Managing Manpower, Material, Equipment's and Subcontracts.
- Bidding and Budgeting cost report.
- Gantt view of tasks to have better visibility.
- Added expiry alert for IQAMA ID , Driving license etc.

Modules Implemented:



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CLIENT SUCCESS STORIES

Industry Type: Educational Institutions

Location : Jeddah

Brief :Institutions having presence of over 50 years in the Kingdom of Saudi Arabia.
Implemented MyKites solution which is our inhouse school management software.

Features in student module:

- Online Admission portals.
- Mobile App for parents.
- Medical Record management.
- Exam Results Analysis.
- Collaborative tools such as SMS and Email reminders to guardians .
- Finance Module

Modules Implemented:



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CLIENT SUCCESS STORIES

Industry Type: FMCG Organic

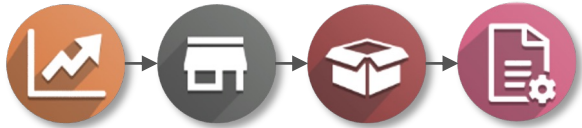
Location : Riyadh , Jeddah

Brief : Largest organic, natural and healthy products in Saudi Arabia and the middle east.

Customized features:

- Multi-unit of measure for sales added.(For POS module)
- Migration of complete system from ODOO version 12 to version 15.

Modules Implemented:



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CLIENT SUCCESS STORIES

Industry Type: Retail / Ecommerce / Manufacturing

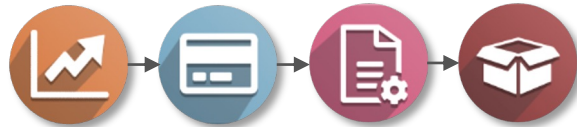
Location : Presence across 5 countries at 12 locations.

Brief : Present since 1970 in KSA, they have expanded their operations into manufacturing, cold storages and cultivation.

Customized features:

- Complete turnkey solution provided.
- E-commerce platform with integration Aramex for delivery of orders.
- Streamlined manufacturing process.
- Managing over 41,000 square meters of farmland using state of the art technology.

Modules Implemented:



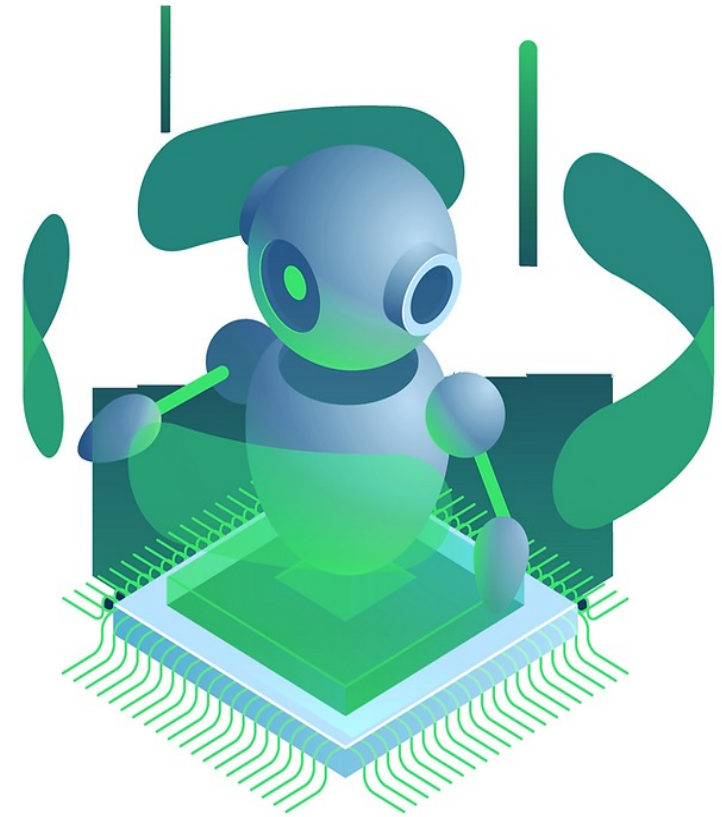
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Palmbots.

THE FUTURE OF WORKFORCE IS HERE

- It is an interactive platform that offers businesses to design **intelligent assistant bots** for **process automation**.
- Automates business processes by combining robotics, **AI-powered automation**, and **workforce** orchestration.
- **Expanded profitability**: Average dealing with forms/submissions time decreased by 40%.
- **Cost Savings**: Processing costs diminished by up to 80% with a restitution of venture within 3 months.



Odoo ERP Enterprise Solutions

AMAZING EMPLOYEES DESERVE AMAZING SOFTWARE

- **Easy to use**, flexible and wide range of functionalities.
- Over **8 million users** worldwide.
- Caters to all company needs i.e. CRM, eCommerce, Accounting, Inventory, Point of sale, Project Management etc.
- Access to Odoo's web-based solution from anywhere at any time. Either **online or offline** based solution.
- One of the **fastest growing** open-source ERP system.
- **Zatca** approved solution system.



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ODOO APPS

ONE NEED, ONE APP

Sales Apps



CRM



POS



Sales



Subscriptions



Rental



Amazon
connector

Productivity Apps



Discuss



Approvals



IoT



VoIP

Services Apps



Projects



Timesheets



Fieldservice



Helpdesk



Appointments

Inventory & MRP Apps



Inventory



MRP



PLM



Purchase



Maintenance



Quality



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ODOO APPS

ONE NEED, ONE APP

Finance Apps



Invoicing



Accounting



Sign



Documents



Expenses

Marketing Apps



Marketing
Automation



Survey



Email
Marketing



Events



Social
Marketing



SMS
Marketing

Human Resources Apps



Employees



Appraisals



Recruitment



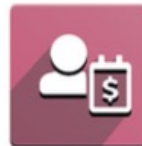
Time-off



Fleet



Referrals



Payroll



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THANK YOU

Feedback and Discussion



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OUR ESTEEMED CLIENTS

